


INFORMATION SUMMARY FOR THE PUBLIC

Host Countries:	Georgia, Armenia, Kyrgyzstan, and Moldova
Names of Borrower:	Gazelle Fund, an Ontario LP (the “Fund”)
General Partner and Sponsor:	Gazelle Finance Partners, a Delaware LLC (the “Sponsor-GP”)
Project Description:	The Fund will provide growth capital to commercially viable small and medium enterprises with a strong weighting towards agriculture and light industry as well as demonstrated revenue traction and strong growth potential (the “Project”) in Georgia, Armenia, Kyrgyzstan, and Moldova (the “Project Countries”).
Total Target Fund Size:	Up to \$70 million
Proposed OPIC Loan:	Up to the lower of \$21 million or 33% of the total Fund size
Term of OPIC Loan:	Ten years
Selection Process:	On November 19, 2013, OPIC opened its Innovative Financial Intermediaries Program (“IFIP”) to accept proposals on a rolling basis. IFIP is pilot program created to support financial intermediaries investing in OPIC-eligible countries through pooled investment vehicles containing elements typical of both of OPIC’s direct Finance and Investment Funds programs, but that did not fit squarely within either Investment Funds or Finance processes. Proposals are batched quarterly and reviewed by the IFIP Screening Committee, with the assistance of Imprint Capital as an investment consultant. The Sponsor-GP applied to IFIP in round 5 and was reviewed by the IFIP Screening Committee March 2015.
Policy Review	
U.S. Economic Impact:	The Project is not expected to have a negative impact on the U.S. economy. There is no U.S. procurement associated with this Project, and, therefore the Project is expected to have a neutral impact on U.S. employment. The Project is expected to have a negative five-year U.S. balance of payments impact.
Developmental Effects:	 <p>The Project is expected to have a highly developmental impact on SMEs in the Project Countries. The Fund’s investments will provide income participation loans and equity finance to growth-stage companies that have limited access to finance from local financial markets. In Georgia, for example, 44% of small enterprises and 20% of medium enterprises identified access to finance as their main growth constraint. The Fund’s provision of low-collateral loans and equity to target companies is expected to catalyze private sector growth and expand private sector employment. The Project will also feature a separately-financed technical assistance facility specifically targeted to enhance portfolio company revenue growth and operational performance. The governments of the Project Countries have identified increased access to finance for SMEs and economic diversification as key development objectives in their U.S. AID Country Development Cooperation Strategies. The Project aligns with Sustainable Goal 8, which aims to</p>

	achieve higher levels of economic productivity through diversification, technological upgrading and innovation.
Environment:	The Project has been reviewed against OPIC’s categorical prohibitions and has been determined to be categorically eligible. Projects involving loans to financial institutions for the purposes of SME on-lending are screened as Category C projects under OPIC’s environmental and social guidelines. The environmental, health, safety and social impacts from the Project are considered minimal. However, in order to ensure that the Project is consistent with OPIC’s statutory and policy requirements, the OPIC-financed loans made by the Fund will be subject to conditions regarding the use of proceeds, and the Fund will be required to provide a healthy and safe work environment for its employees.
Worker Rights:	<p>OPIC’s statutorily required standard worker rights language will be supplemented with provisions concerning the right of association, organization and collective bargaining. The Project will also be required to operate in a manner consistent with the requirements of the IFC’s Performance Standard 2 on Labor and Working Conditions. Standard and supplemental contract language will be applied to all workers of the Project.</p> <p>The Sponsor-GP has developed an Environmental and Social Management System for the Fund that addresses labor risk commensurate with the risks associated with the portfolio, and is consistent with the requirements of the IFC Performance Standards. The Fund will be required to submit human resource policies for each of its local operations that outline terms and conditions of work, an anti-discrimination policy and grievance procedures, and are consistent with the IFC Performance Standards, OPIC’s Environmental and Social Policy Statement and applicable local labor law.</p>
Human Rights:	OPIC issued a human rights clearance for the Project on April 4, 2016.