

Public Information Summary

Host Country:	India
Name of Borrower(s):	INI Farms Private Limited
Project Description:	The Borrower will use the proceeds to expand their fruit distribution business by (a) purchasing new collection, fruit preservation and distribution infrastructure, (b) purchasing new machinery, (c) and to provide working capital for the general course of business and to introduce new product lines.
Proposed OPIC Guaranty:	\$5,000,000
Total Project Costs:	\$11,667,168
U.S. Sponsor:	Soros Economic Development Fund, a 501(c)(3) non-profit organized under the laws of Delaware
Foreign Sponsor:	Aspada Investment Company, an Investment Holding Company incorporated in Mauritius, Unilazer Alternative Ventures, a Corporation incorporated in India and Avishkaar Venture Trustee Pvt Ltd. a Trust registered in India.
Policy Review	
U.S. Economic Impact:	The Project is not expected to have a negative impact on the U.S. economy, as the Project Company grows and sells tropical produce that is not grown on a commercial scale in the U.S. There is no U.S. procurement associated with this Project, and, therefore the Project is expected to have a neutral impact on U.S. employment. The Project is expected to have a negative impact on the U.S. trade balance, through exports to the U.S.
Developmental Effects:	This Project is expected to have a highly developmental impact by expanding the operations of an agribusiness in India. Over 58 percent of rural households in India depend on agriculture as their principal means of livelihood. The Project is expected to create over 1,000 new job opportunities, and increase its procurement of fresh produce from local, small-holder farmers. The Project Company will continue to provide extensive technical assistance to these farmers, which the Project Company reports has resulted in a 40 percent increase in yields and higher incomes. The Project Company will also invest in additional cold storage and warehouses to retain the quality of its produce and reduce waste. The Project aligns with U.N.

	Sustainable Development Goals 2 (No Hunger) and 8 (Decent Work and Economic Growth).
Environment:	<p>The Project has been reviewed against OPIC’s categorical prohibitions and has been determined to be categorically eligible. The Project has been screened as Category B because impacts are site specific and readily mitigated. Key potential environmental risks and impacts include water use and management, agro-chemical use and management, waste management including organic waste, worker and community health and safety and food hygiene.</p> <p>APPLICABLE STANDARDS: Under OPIC’s Environmental and Social Policies, the Portfolio Company is required to comply with applicable national laws and regulations related to environmental and social performance. OPIC’s environmental and social due diligence indicates that the investment will have impacts which must be managed in a manner consistent with the following 2012 International Finance Corporation’s (IFC) Performance Standards (P.S.):</p> <ul style="list-style-type: none"> <input type="checkbox"/> P.S. 1: Assessment and Management of Environmental and Social Risks and Impacts; <input type="checkbox"/> P.S. 2: Labor and Working Conditions; <input type="checkbox"/> P.S. 3: Resource Efficiency and Pollution Prevention; and <input type="checkbox"/> P.S. 4: Community Health, Safety and Security. <p>The Project will not involve land conversion or impact any natural habitat; therefore P.S. 6 is not triggered by the Project at this time. The Project will be required to meet applicable provisions of the International Finance Corporation’s (IFC) General Environmental Health and Safety (EHS) Guidelines (30 April 2007); the IFC EHS Guidelines for Perennial Crop Production (30 March 2016); the IFC EHS Guidelines for Food and Beverage Processing (30 April 2007); and the IFC and EBRD Workers’ Accommodation: Process and Standards (September 2009),</p> <p>Environmental and Social Risks and Mitigation: The Borrower has an Environmental and Social Management System (ESMS) comprised of its Food Safety Management System Manual and associated policies and procedures. The Borrower is GlobalGAP certified, including all of its farmers, and has a Hazard Analysis and Critical Control Points (HACCP) Plan. The Borrower trains and audits its farmers to ensure compliance with GlobalGAP requirements including good agro-chemical storage and use. The Borrower’s Chief Operating Officer has the main responsibility of implementing the ESMS and ensuring product quality.</p> <p>The Project will develop additional fruit packing and process infrastructure. These will all be connected to municipal electricity, and will utilize well water, septic tanks, and back-up diesel</p>

	<p>generators. Greenhouse gas emissions are estimated to be less than 100 tons of CO_{2e} per year.</p>
<p>Social Assessment:</p>	<p>The Project will be required to operate in a manner consistent with the International Finance Corporation’s Performance Standards, OPIC’s Environmental and Social Policy Statement and applicable local laws.</p> <p>OPIC’s statutorily required language will be supplemented with provisions concerning the rights of association, organization and collective bargaining, minimum age of employment, prohibition against the use of forced labor, non-discrimination, hours of work, the timely payment of wages, and hazardous working conditions. Standard and supplemental contract language will be applied to all workers of the Project, including contracted workers.</p> <p>The Project involves the expansion of an existing agribusiness in India that packages fresh pomegranates and bananas for export and domestic markets. The company plans to expand its produce portfolio to include fresh pineapple, coconut, cut mango and banana chips. The OPIC proceeds would be used to finance expansion of facilities including cold storage, processing plants and pack houses as well as to increase their engagement with smallholder farmers within their supply chain from 2,000 to 10,000.</p> <p>The Project has in place a number of corporate-level policies and procedures to ensure adequate social and labor management. Its performance is also regularly audited and certified by third parties against a number of international good practice standards including Global GAP and SMETA, which covers human rights, worker rights, and business ethics. However, the Project will be required to enhance its existing processes with regards to its stakeholder engagement; oversight of labor conditions and monitoring of its supply chain to ensure alignment with the applicable standards.</p> <p>This review covers the commensurate human rights risks associated with the agribusiness sector in India.</p>