

**Information Summary for the Public**  
**JSC Teliani Valley**

<b>Host Country:</b>	Georgia
<b>Name of Borrower:</b>	JSC Teliani Valley, Georgia
<b>U.S. Sponsor:</b>	Firebird Aurora Advisors NY LLC, New York
<b>Foreign Sponsor:</b>	Sakaropel (Cyprus) MP Bank (Iceland) JSC Liberty Consumer (Georgia)
<b>Project Description:</b>	Expansion of vineyards, winery production, distribution facilities, and vino-tourism.
<b>Total Project Cost:</b>	\$15,368,000
<b>Proposed OPIC Loan:</b>	\$8,000,000
<b>Developmental Effects:</b>	The Project will have a positive developmental impact on the host country, Georgia. The Project will enable the Teliani to transition from a dedicated winery into a diversified beverages company. With this financing, Teliani will expand its distribution of imported beer, vodka and juices in Georgia. Teliani will also be able to plant new vineyards and expand its current wine production for both domestic consumption and exports. This expansion in operations will lead to the hiring of several new host country employees, some of whom will receive training, and all of whom will be protected by a strong equal employment policy. Through increased exports, the project will result in foreign exchange earnings for Georgia.
<b>Environment:</b>	Expansion of medium-scale wineries is screened as a Category B project under OPIC's environmental guidelines because impacts are site-specific and readily mitigated. The major issues of concern related to such projects are wastewater discharges and hygiene.  <u>Applicable Standards.</u> The Project and its contractors shall be required to perform activities in accordance with (i) applicable provisions of the International Finance Corporation's (IFC) 2007 General Environmental Health and Safety (EHS) Guidelines; (ii) IFC's EHS Guidelines for Food and Beverage Processing; and (iii) all applicable environmental, health, and safety requirements of Georgia with respect to the Project. In addition, Teliani shall be required to maintain ISO 9001 and 22000 certifications.

	<p><u>Impacts and Mitigation Measures.</u></p> <p>The Project is located in a rural area in a vine valley. The site is not located near any area of cultural or ecological significance and will not result in any adverse impacts on protected areas or critical habitats. The Project will not result in physical or economic displacement.</p> <p>The Project's greenhouse gas emissions are insignificant as it does not use any major combustion device.</p> <p>The Project only abstracts water from permitted wells that ensures its availability to other users. Wastewater is discharged to the municipal sewerage network in accordance with the permit requirements. Solid wastes are also managed by the municipal authorities. Pesticides are not used at the vineyards. In addition, water is not used in the vineyards. The Project shall maintain hygiene in its wine manufacturing process in accordance with its Hazard Analysis and Critical Control Points (HACCP) Plan that has been designed to comply with the ISO Codes 9001 and 22000. Construction activities will be undertaken by licensed and trained professionals in compliance with the local regulations.</p>
<b>U.S. Economic Impact:</b>	<p>The Project is not expected to have a negative impact on the U.S. economy or employment. It is expected to have a positive impact on U.S. employment and a negative impact on the U.S. balance of payments after five years.</p>
<b>Workers Rights:</b>	<p>OPIC's statutorily required standard worker rights language will be supplemented with provisions concerning the right of association, organization and collective bargaining, minimum age, minimum wage, hours of work, timely payment of wages, and hazardous working conditions. Standard and supplemental contract language will be applied to all workers of the Project.</p>
<b>Human Rights:</b>	<p>In consultation with the Department of State, the project received a Human Rights Clearance on March 30, 2010, which was reconfirmed by OIP on February 11, 2011.</p>