

INFORMATION SUMMARY FOR THE PUBLIC

Host Country:	Burma
Name of Borrower:	Apollo Towers Myanmar Ltd.
Project Description:	Burma recently opened its market to private mobile network operators with the aim of increasing the rate of mobile phone penetration from less than 3% in 2011 to 75% by 2017. OPIC will provide a loan to finance the development and operations of a greenfield telecommunications tower rollout. This Borrower will help bring mobile telecommunications access to the people of Burma.
Proposed OPIC Loan:	\$250 million
Total Project Costs:	\$336 million
U.S. Sponsor:	TPG and Tillman Global Holdings LLC
Foreign Sponsor:	NA
Policy Review	
U.S. Economic Impact:	The Project is not expected to have a negative impact on the U.S. economy. There is no U.S. procurement associated with this Project, and, thus the Project is expected to have a neutral impact on U.S. employment. The Project is expected to have a net negative five-year U.S. balance of payments impact.
Developmental Effects:	The Project is expected to have a highly developmental impact by providing the infrastructure required for the expansion of mobile telephony and mobile internet in Burma, a low income country that has some of the lowest mobile and internet subscription rates in the world. The international community has highlighted the importance of telecommunication infrastructure development, including it among the Millennium Development Goals. Studies show that increases in mobile and internet access typically improve economic development – particularly among small and medium enterprises and entrepreneurs – as well as reduce barriers to finance and health care. The Borrower will also bring modern construction and management practices to the country, and it is expected to result in local employment opportunities.
Environment:	Screening: The Project has been reviewed against OPIC’s categorical prohibitions and determined to be eligible. Projects involving the installation of communication towers on small parcels of leased land and operation of existing communication towers are

	<p>screened as Category B projects under OPIC’s environmental and social guidelines because impacts are site specific and readily mitigated. The primary environmental and social concerns related to this Borrower are associated with the safety of employees and contractors involved in the installation of communication equipment and adequate site acquisition procedures.</p> <p>Applicable Standards: OPIC’s environmental and social due diligence indicates that the Project will have impacts that must be managed in a manner consistent with the following International Finance Corporation’s (IFC) 2012 Performance Standards (PS):</p> <ul style="list-style-type: none">-PS 1: Assessment and Management of Environmental and Social Risks and Impacts;-PS 2: Labor and Working Conditions;-PS 3: Resource Efficiency and Pollution Prevention;-PS 4: Community Health, Safety and Security;-PS 5: Land Acquisition and Involuntary Resettlement; and-PS 7: Indigenous Peoples. <p>All construction activities will be undertaken on leased plots of land and the Borrower will reach a land use agreement through negotiations of commercial terms. However, because not all land has been acquired, OPIC will apply PS 5 to ensure the appropriate protections are in place for potentially affected populations.</p> <p>Burma is one of the most ethnically diverse countries in the region. There are 135 recognized ethnic minorities. The Borrower represents that impacts to ethnic minorities are unlikely due to the target location of towers; however, to ensure potentially impacted ethnic minorities are adequately engaged where relevant, OPIC will apply PS 7.</p> <p>The Borrower will install passive telecommunication towers on small parcels of land which the Borrower has represented will not be located near national parks or designated sensitive ecosystems. In addition, the Project sites are not expected to adversely impact any critical habitat or cultural heritage. Therefore, PS 6: Biodiversity Conservation and Sustainable Management of Living Natural Resources and PS 8: Cultural Heritage are not applied at this time.</p> <p>In accordance with PS 3, the International Finance Corporation (IFC) Environmental, Health, and Safety (EHS) General Guidelines (2007) and EHS Guidelines for Telecommunications are applicable to this Borrower.</p>
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	<p>The Borrower has identified the social and environmental risks and impacts associated with their activities. Accordingly, the Borrower will implement plans to address the identified impacts so as to ensure that the proposed Project will comply with the environmental and social requirements including: the host country laws and IFC’s Performance Standards (2012). The following presents a summary of how the Borrower plans to address the potential risks and impacts that are associated with the Project.</p> <p>Environmental and Social Risks and Mitigation: The Borrower will manage both the construction of new communication towers and their operation in accordance with its policies which also ensure compliance with the local regulations. The Borrower has adopted procedures relating to worker and contractor safety and represents that employees and contractors will receive the necessary training specific to their jobs. OPIC will require the Borrower to submit detailed plans to monitor occupational health and safety and will hire additional personnel to supervise contractor performance as required, in consultation with OPIC. All solid wastes will be transported off site and disposed of at permitted facilities by licensed contractors. The Borrower does not generate significant quantities of wastewaters. Dust and other air emissions will be controlled to acceptable levels.</p> <p>The greenhouse gas (carbon dioxide equivalent) emissions are estimated to be less than 67,000 tons CO_{2eq} per year.</p> <p>The Borrower will be required to continue implementing its overarching environmental and social policy that will be used to guide the Borrower’s environmental and social performance, including the implementation of the Independent Consultant’s recommendations to ensure compliance with the IFC’s 2012 Performance Standards and EHS Guidelines. The Borrower will also be required to revise its land acquisition procedures to incorporate more robust consultation with and protections for potentially affected populations, including a more formalized grievance mechanism with culturally appropriate channels for submission. Finally, the Borrower will report annually to OPIC on its environmental and social performance.</p>
Worker Rights:	<p>In accordance with OPIC’s Environmental and Social Policy Statement, this Project has been classified as <i>Special Consideration</i> due to the history of labor rights violations in the construction of telecommunications infrastructure in Burma, the large-scale utilization of contracted labor during the construction phase, and</p>

	<p>the aggressive geographic footprint, scale and timeline of the national rollout.</p> <p>Under <i>Special Consideration</i>, the Borrower will be required to demonstrate compliance with the OPIC labor requirements set forth in the loan agreement including: 1) labor-specific compliance site monitoring by a third-party during the construction period; and 2) labor-specific compliance reporting, at least annually, that summarizes general working conditions including non-compliance issues, grievances, and actions taken to improve the worker-management relationship.</p> <p>OPIC Site Visit: OPIC staff undertook a labor and human rights due diligence site visit from February 23 to 26, 2015. Meetings took place with the local Project team, local NGOs, and local officials.</p> <p>The Borrower anticipates hiring approximately 113 host-country employees as a result of the Project, including 12 managers and 86 professional and technical employees. During the operations and maintenance phase, Apollo will employ 50 to 75 full time employees and 75% of its employees will be Burmese nationals at the fifth year of operation. The Project also anticipates employing approximately 9,000 local temporary construction workers through contractors and subcontractors. The Project plans to provide training to its permanent employees as well as provide employee benefits beyond local legal requirements.</p> <p>OPIC’s statutorily required standard worker rights language will be supplemented with provisions concerning the rights of association, organization and collective bargaining, minimum age for employment, hours of work, the timely payment of wages and hazardous work situations. Standard and supplemental contract language will be applied to all workers of the Borrower. The Borrower will be required to operate in a manner consistent with the International Finance Corporation’s Performance Standard 2 on Labor and Working Conditions; to develop a grievance mechanism accessible to all workers of the Project, including contractors and subcontractors; to develop an internal labor monitoring and compliance system for contractor and subcontractor oversight; and to develop and implement a Security Management Plan that aligns with requirements of the IFC Performance Standard 4 and the Voluntary Principles on Security and Human Rights.</p>
Human Rights:	The human rights clearance for this Project is pending consultation with the Department of State.