

U.S. Overseas Private Investment Corporation

How OPIC Can Support Your Business



As the U.S. Government's development finance institution, OPIC supports American businesses investing in emerging markets to address critical development challenges from clean water and sustainable energy to infrastructure, education and access to finance.

OPIC's experience doing business in emerging markets is unrivaled and its financial support helps businesses and investors gain entry to places where there is a growing class of consumers and growing demand for goods and services. More than half the projects that OPIC supports are with small businesses.

OPIC works with the private sector to stimulate investment in challenging frontier markets by providing solutions to common problems such as lack of financing, and political and regulatory risk. OPIC tailors its products and services to meet the needs of individual clients and projects.

What We Offer

Investment Finance

Direct loans and guarantees of up to \$250 million for tenors as long as 20 years; specific programs for small and medium size businesses

Political Risk Insurance

Coverage of up to \$250 million for protection against risks including currency inconvertibility, governmental interference and political violence including terrorism

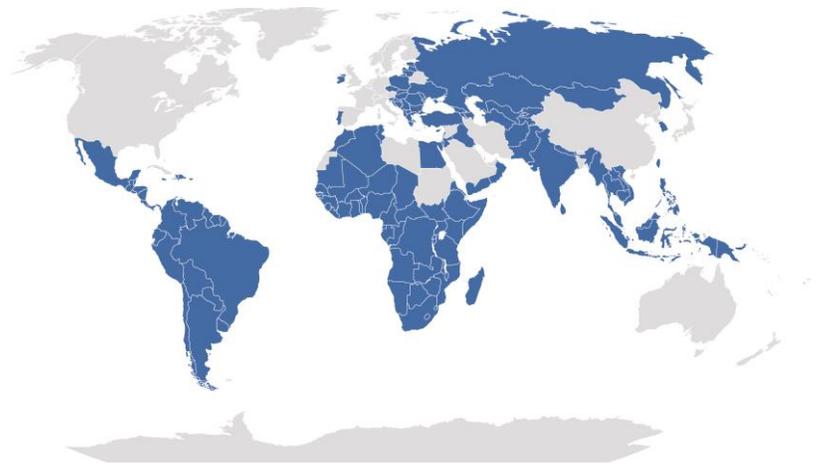
Investment Funds

Senior debt financing for emerging market private equity funds selected through an open and competitive process

Agency Profile

- **Current portfolio:** \$18 billion
 - ◇ \$12.7B Investment Finance
 - ◇ \$2.2B Investment Funds
 - ◇ \$3.1B Political Risk Insurance
- **Active Projects** in over 100 countries
- **Management:** Elizabeth Littlefield, CEO

Based on Fiscal Year 2014 data



A World of Opportunity

OPIC is open for business in more than 160 developing countries around the world. For a complete list and additional information, visit the *Where We Operate* page on our website, at www.opic.gov.

Does Your Project Qualify for OPIC financing or insurance support?

This checklist will help you determine if you may be eligible.

Is your project in a country in which OPIC can do business? OPIC programs are available in more than 160 developing countries. Please visit the *Where We Operate* page on our website, www.opic.gov/doing-business-us/OPIC-policies/where-we-operate to see the complete list.

Does a U.S. citizen or business have meaningful involvement in the project? Eligible projects must have significant U.S. ownership or involvement. For more information about how this is determined, visit the *Investor Screener* on our website, www.opic.gov/doing-business-us/our-investor-screener.

Have you sought private sector financing? OPIC does not compete with private sector lenders. If a private sector lender is willing to provide financing for a project on commercially viable terms, then OPIC encourages the project sponsor to use a private sector provider. If private sector funding is not available, the project may be eligible for OPIC support.

Are the project sponsors contributing an adequate level of equity to the project? Investors must demonstrate their capability to contribute sufficient equity to the project so that excessive leverage does not jeopardize the project's financial viability.

Do you have a successful track record in the industry? All projects must be within the demonstrated competence of the project's management team through a recent, proven record of success in the same or closely related business.

Does your project include activities that OPIC is prohibited from supporting? OPIC is categorically prohibited from supporting activities that may have an irremediable impact on the environment, an adverse impact on the U.S. economy or employment, or an adverse impact on public health and safety. Before applying, please review the list of categorically prohibited sectors on OPIC's [Investor Screener webpage](#).

Will your project be managed in compliance with International Labor Organization worker rights standards? OPIC has a statutory requirement to ensure that the projects it supports are established and maintained in compliance with internationally-recognized worker rights standards. Every project is reviewed for its compliance.

For more information, visit www.opic.gov.

"Working with OPIC was key. Simply, there were no other sources of funding available to us at the time ... That's what OPIC gives American small businesses – instant credibility in a foreign market. With OPIC's backing, people know you are serious."

Shyam Rajadhakshya,
Vice President, DLZ Corporation
On working with OPIC to expand into developing markets