

INFORMATION SUMMARY FOR THE PUBLIC

Host Countries:	India
U.S. Sponsor/Lender:	Calvert Foundation
Name of Borrower:	Jain Sons Finlease Limited (“IntelleGrow” or the “Company”)
Project Description:	<p>The Company is a Mumbai-based non-bank finance company that seeks to address the gap in the availability of early-stage debt financing for small and medium enterprises in India that operate in high-impact sectors. IntelleGrow provides access to financing where collateral is not a prerogative by tying loan repayments to the anticipated cash flows of the business.</p> <p>The Company has currently chosen to focus on three main sectors: financial inclusion, healthcare, and clean energy, and it is exploring expansions into waste recycling and agri-food processing. These sectors are being targeted because of their growth prospects and unmet financing demand. A recent IFC study put the financing gap for micro, small and medium enterprises in India at more than \$58 billion, suggesting a huge unmet demand that IntelleGrow can help to satisfy.</p> <p>OPIC will provide an investment guaranty to the Calvert Foundation to enable it to lend \$8,000,000 to IntelleGrow. The guaranty will help provide badly needed early stage debt financing to high-impact small businesses. This in turn is expected to have positive impact on job creation and economic growth as well as poverty alleviation through the provision of basic services to low income populations.</p>
Proposed OPIC Guaranty:	\$5,000,000 (up to 5 years)
Total Project Costs:	\$8,000,000
Other U.S. Sponsors:	Michael and Susan Dell Foundation, Omidyar Network
Policy Review	
U.S. Economic Impact:	The project is not expected to have a negative impact on the U.S. economy. There is no U.S. procurement associated with this project, and the project is expected to have a neutral impact on U.S. employment. The project is expected to have a positive five-year U.S. balance of payments impact.
Developmental Effects:	This project will have a positive developmental impact on India by increasing the amount of credit available to SMEs and entrepreneurs involved in impact-focused sectors such as clean energy, education, financial inclusion, affordable healthcare, water and sanitation. The project provides flexible financing to small and growing businesses (“SGBs”) that cannot access traditional forms of financing such as bank loans or capital markets. By relieving financing constraints, this project will

	<p>facilitate business growth, expanding employment opportunities and investment. Over 40% of project funds are expected to finance SGBs at the seed and start-up stages of investment. The project also complements India's most recent Country Partnership Strategy with the World Bank, which calls for increasing access to finance to small businesses at the bottom of the pyramid.</p>
Environment:	<p>The Project has been reviewed against OPIC's categorical prohibitions and has been determined to be categorically eligible. Loans to fund on-lending to small and growing businesses (SGBs) are screened as Category C for the purposes of environmental and social assessment. Negative environmental, health, safety and social impact concerns are expected to be minimal. The key environmental and social issues of concern include the need for the Borrower to have a social and environmental management system (SEMS) in place and a grievance mechanism developed in accordance with IFC's Performance Standards.</p>
Workers Rights:	<p>OPIC's statutorily required standard worker rights language will be supplemented with provisions concerning the right of association, organization and collective bargaining. Loans to SME borrowers will be restricted with respect to the SME borrowers' operations, including the employment of minors and other applicable labor law requirements. The project will also be required to operate in a manner consistent with the requirements of the International Finance Corporation's Performance Standard 2 on Labor and Working Conditions. Standard and supplemental contract language will be applied to all workers of the Project.</p>
Human Rights:	<p>OPIC issued a human rights clearance for the project on July 27, 2015.</p>